

THE PENDULUM HEALTH PROCESS

A NEW GENERATION OF HEALTHCARE



The Pendulum Health Process offers a variety of services which utilize years of financial experience, along with clinical tools and analytics from our partners.

By integrating and analyzing data, physicians can:

- * Lead the formation for the ACO as a uniting force in the community
- * Predict bonus from savings and a means to improve savings over time
- * Identify underlying health issues that drive costs of a population
- * Evaluate and prioritize opportunities for the high performance panel
- * Build a foundation for performance based contracting
- * Build the foundation for a gain sharing program
- * Construct an organization-wide, performance-driven model
- * Measure the results of the actions taken

By working with providers and empowering them to create a high performance network, Pendulum Health offers physicians a superior ability to influence the overall cost of care on a long-term basis.



In March 2010 health reform came to the United States. A key feature was Medicare Shared Savings Plan, a means for providers to actually share in savings with Medicare. This opportunity to create additional income may be lost due to expensive infrastructure costs of staffing, technology, medical management and reporting.

Pendulum offers that turn-key infrastructure and management capability.

Pendulum Health represents a new generation of healthcare management solutions for physicians and health systems who seek change through delivery system transformation.

PENDULUM TECHNOLOGY PARTNERSHIPS

We created technology partnerships to integrate our expertise in network development and medical management with our technical capabilities in healthcare data management and analytics. Partners include a clinical repository of guidelines, episode groupers and risk adjusters, large data hosting facility, claims analysis and a reporting engine.

PENDULUM EXPERIENCE

Pendulum Health represents a team of management executives, clinical specialists, database analysts and biostatistics resource with support staff. All our professionals have 20+ years in a variety of settings and are senior leaders in their respective specialties.

Their specialties include claims and underwriting operations, credentialing and benchmarking, actuarial science, employer and physician networking, as well as clinical decision support specialists. We have the capability to help find capital for select clients as they startup or expand their markets. Our clients regularly comment upon the unusual insight and practical recommendations made by our team.



PENDULUM
Healthcare Development Corporation

6957 Olde Creek Road, Suite 2301
Rockford, Illinois 61114
(815)387-2001 phone
(815)877-8802 fax
info@pendulumhealth.com  

VISIT US ONLINE AT
www.pendulumhealth.com



BUILDING
HEALTHIER PEOPLE
ONE COMMUNITY AT A TIME

WHAT MAKES US UNIQUE

Pendulum Health has, through its network with providers and vendors, *developed access to claims data and clinical patterns of care* from insurers and health plans in your region which may help determine benchmarks of actual performance.

By measuring variations and establishing best practices, patterns of practice emerge that identify physicians and hospitals with the best chance to close variations and predict care utilization and optimize their chances in creating shared savings.

These care and cost factors are measured on an outcome basis and can be grouped by episodes of care to develop a bundled payment strategy. *In other words, Pendulum can assist in determining which bundles are operating effectively and which bundles contain gaps in costs or quality* that may disadvantage the ACO sponsored plan with Preventable and Avoidable Costs (PACs).

We learned 30 years ago in building community health plans that *when health plans opt for discounts, they see a surge in utilization and when employers try to limit utilization, the price goes up*. In addition, when Medicare and traditional insurers separate inpatient from outpatient services, it's impossible to tell which doctors are doing the best job or which hospital has the best services for a certain diagnosis.

Old-fashioned
accounting approaches
to **medical economics**
do not work and can actually
impede access to quality care.

PENDULUM HEALTH offers an opportunity
to predict care utilization and cost while *improving quality* of care
using contemporary **guidelines**
and **benchmarks**
for *local data*.

